

Family Service Rochester
Meeting of the Board of Directors
September 28th, 2022

Brand Message: Family Service Rochester is a community-based organization providing mental health, senior independence, child wellbeing, and family stability services. We listen to what people need and together, we build better lives.

AGENDA

Welcome, Introductions, Announcements	Steve Conners
Nomination of new board members: <ul style="list-style-type: none">• Matthew Bjorngaard• Mark Kaske	Steve Conners
Executive Director's Report/Consent Agenda/Minutes	Steve Conners
Finance Committee Report <ul style="list-style-type: none">• Year to date financial report	Mike Hemmingson
FSR Committee Sign up	Scott Maloney
Presentation: Family Service Rochester's Equity Audit	Dee Sabol
Board Discussion: Diversity, Equity, and Inclusion Messaging	Scott Maloney
Adjourn	Steve Conners

FSR Board Consent Agenda

9-28-22

Mission: Family Service Rochester will provide community based social services of the highest quality and maintain a commitment to excellence in all operational areas.

Brand Message: Family Service Rochester is a community-based organization providing mental health, senior independence, child wellbeing, and family stability services. We listen to what people need and together, we build better lives.

Executive Director's Report:

Programming Updates:

The American Association of Retired Persons (AARP): AARP Minnesota recently recognized 50 individual over 50 years of age. The 50 Over 50 list recognizes and celebrates the courageous, compassionate, and selfless acts of service by Minnesotans over the age of 50 who are giving their all as they care for others, reimagine their careers and businesses, and give hope to our communities. Our FSR Communications and Marketing Manager, Dave Beal, was recognized. This is what AARP Minnesota had to say regarding Dave, "Dave Beal wants to redefine the role of citizen. What could a community look like if every resident felt a responsibility to ensure that the places we live can sustain us and to act when they don't? The answer might look something like what's happening in Beal's community of Rochester. With a well-earned reputation for advocating for older adults, Beal, 68, was asked to facilitate the work of a community-based group promoting social and economic justice in Rochester. Together, they formed In the City for Good, an ongoing collaborative effort to give every citizen a voice in the issues that affect them. Beal also played a central role in bringing Olmsted County into the AARP network of Age-Friendly States and Communities."

Parents and Children Excel (PACE): Our PACE program provides services and support to children of color who have behavioral and/or attendance issues at school. Last month, the PACE team held their annual Back To School Rally. This event included community resources, haircuts, food, games, and prizes. We estimate 250 of our clientele and community member attended.

Place Based Effort (Meadow Park Initiative): This effort engages residents to help them achieve their hopes and dreams for their neighborhood and their families. This is a joint effort between FSR, IMAA, and United Way. FSR will continue to be the lead in these efforts. Jointly, the partners decided not to fill the vacant coordinator roll. Instead, a more significant portion of April Sutor's time will be dedicated to this effort moving forward. The remaining funds will be used to contract with additional providers.

School Based Mental Health: We have been approached by Hiawatha Mental Health Center out of Winona to provide school based mental health services in the Chatfield Schools. They have

had a vacancy for over 1 year that they have not been able to fill. We are exploring this opportunity and assessing our capacity to deliver these service one day per week.

Listos Preschool: We have been approached by Listos Preschool to provide mental health services and supports to their students and or teachers. We are exploring this opportunity and assessing our capacity to deliver these services.

Minnesota Department of Human Services (DHS): Through a grant, we are collaborating with the MN DHS research and address disparities of rural and BIPOC (Black, Indigenous, and People Of Color) elders seeking services. We have held 4 co-design processes in both Rice and Olmsted Counties with 17 participants.

Olmsted County Corrections: Olmsted County has asked us to provide additional therapy time to their clients, specifically offenders of domestic violence. We have not done this in the past, but their current provider is retiring and they approached us to fill this new gap.

Children's Therapeutic Support Services (CTSS): We are licensed by the state of Minnesota to provide this service. CTSS is a flexible package of mental health services for children who require varying therapeutic and rehabilitative levels of intervention. CTSS addresses the conditions of emotional disturbance that impair and interfere with an individual's ability to function independently. We recently passed our licensing review process and can continue to provide services for the next three years.

Winona State University (WSU) Counseling Education Program: WSU has approached us to partner with them on a grant opportunity through the Minnesota Department of Health. If WSU is awarded this grant they will provide supervision training to our clinical staff with the goal of increasing the capacity to serve underrepresented communities and communities of color.

Operations Update:

The Social Current: The Social Current is membership organization of nonprofit human services organizations around the United States. FSR has been a member of this network for the past seven years. Prior to the pandemic, a number of our staff would attend their annual and other conferences. However, since the pandemic this organization has not had any in-person conferences until this year. Our Directors of Programming (April Sutor, Kelli DeCook, and Ashliegh Dowis) and I attended this year's annual conference in Baltimore, MD the week of September 11th. Learning sessions included tracks devoted to Diversity, Equity, and Inclusion, Brain Science, and Nonprofit Innovation.

Shared Nonprofit Space: Our proposal to build a shared nonprofit center on the former Seneca property at the Olmsted County Fairgrounds was not chosen to proceed in the process. Titan Development's proposal was chosen. It has been rumored that Titan Development plans to build senior housing. We have had indirect conversations with Titan Development about our proposal joining with their proposal, as they continue to work with Olmsted County to refine

the final version. We have also had direct conversations with the Rochester School District and Olmsted County leadership regarding similar possibilities at the current Friedell School Building.

Health Insurance: We have convened an internal workgroup of employees to guide and influence the health insurance decisions the HR committee of the board is exploring. We are exploring a self-funded plan. In the near future, the HR committee of the board will need to make decision regarding plan type, coverages, deductibles, out-of-pocket maximums, etc. We are utilizing this internal staff group to be the voice of our employees.

IT Security: Our IT Committee of the board had recommended we complete internal and external penetration testing to assure that our network is safe from cyber-attacks. Moving forward we intend to complete versions of this annually. An internal penetration test is being completed this month.

Grant/Contract Updates:

United Way of Olmsted County (UWOC): UWOC has issued a request for proposals to support services that address the access to health care. We have submitted a proposal to support our outpatient mental health services and have submitted a proposal to support our senior independence activities. The Jerimiah Program, which provides housing and services to single mothers, is submitting a proposal to provide mental health service to their program participants provided by FSR.

Marketing/Fundraising/Volunteer Updates:

Volunteer of the Month: Our September Volunteer of the month is Don Huston. A year and a half ago Don retired from Davies Printing allowing him more time to volunteer and serve others. Don says, "I truly enjoy assisting with the needs of the elderly with rides to medical appointments, various outside maintenance requests, lawn mowing, and snow blowing. I feel it is very rewarding to see the smiles and hear the various stories from the residents while on the way to and from appointments. I feel blessed to know they feel comfortable about sharing personal conversations as well."

Approval of the minutes from the July 27th, 2022 board meeting.

Board of Directors
July 27, 2022

Present: Steve Conners, Janet Swanson, Alyssa Fordham-Vagt, Andrea Niesen, Kanika Couchene, Ryan Penticoff, Michelle Dobson, Jenna Taubel, Anjanette Bandel, Erik Furness, Teresa Czaplewski, Tracy Nielson

Staff Present: Scott Maloney, Dave Beal, April Sutor, Kelly DeCook, Brenda Chilman, Ashleigh Dowis, Cindy Lefebvre-Westendorf, Crystal Smith

Welcome, Introductions, Announcements: Conners called the meeting to order at 12:12 pm. Each person was asked to introduce themselves.

Nomination of New Board Members: information provided by Scott Maloney

Alaine Westra of Think Bank: may join the board in January 2023

Matthew Bjorngaard of NAMI SE MN: has a corporate finance background and will join the finance committee; is out sick today and will be nominated at the September board meeting

Executive Director's Report: Scott Maloney

Brief discussion about Family Involvement Strategies

Teresa Czaplewski was named FSR volunteer of the month

Dobson made a motion to approve the executive director's report; seconded by Nielson; passed unanimously.

Review Consent Agenda and Minutes: Steve Conners

Niesen made a motion to approve the consent agenda; seconded by Fordham-Vagt; passed unanimously.

Czaplewski made a motion to approve the minutes; seconded by Nielson; passed unanimously.

Finance Committee Report: Michelle Dobson

\$433,000 agency gain; the board approved raises previously, so the budget will level out at the end of the year.

Capital expenditures will be moved back to general reserves as the organization is healthy.

Cash reserves are \$8.3M, but does not include Bremer investment account or capital account.

There has been a 7.5% return on the Bremer investment account. The finance committee will review the allocations to make sure they are in line with the investment plan.

Swanson made a motion to approve the finance report; seconded by Nielson; passed unanimously.

Presentation: Age Friendly Communities: Dave Beal

The program was established by WHO in 2006, as WHO Global Network for Age-Friendly Cities and Communities. It is a framework for evaluating where we live under the "8 domains of livability." In 2020, the Olmsted County board voted to support membership and asked FSR to lead the planning process. The pandemic slowed the process.

A community assessment report done in 2021 identified the top opportunities as housing, transportation and dissemination of information about services.

An action plan group is preparing a draft of the 2022-2025 action plan to:

- Increase availability of affordable HCBS (home and community-based services)

- Expand service navigators in community
- Develop a cross-sector, holistic, culturally appropriate dementia-informed approach to care
- Ensure effective tools and protocols are available for identified providers and individuals
- Ensure education on aging in place is widely available and utilized
- Ensure concerns of older adults information planning and policy
- Extend age-friendly network participation in Olmsted County
- Address age-based barriers to opportunity and access

Next steps: The group will close out the assessment shortly and launch implementation in September 2022.

Presentation: FSR Equity Audit: to be postponed to the September board meeting

Once Upon a Playhouse Debrief: Brenda Chillman

Altra was the presenting sponsor; already have one builder signed up for 2023; discussion over the next few years will be can we get this to be what we need it to be; \$20,669 raised in 2022 Jennifer Pinske is excited about re-energizing the fundraising committee. Attendance at Rochesterfest was drastically down.

Temporary Adjournment of Regular Session at 1:12pm:

Closed Session:

A discussion was held regarding the executive director compensation, presented by Steve Conners. Conners presented the executive committee recommendation. Swanson made a motion to approve the executive committee recommendation; seconded by Nielson; passed unanimously.

Recommence Regular Session at 1:16 pm:

Board Discussion: Steve Conners

Is the board doing what it needs/wants to get done? How to make new board members feel more comfortable? We exceed as a governing board, but should we re-energize the committees to engage all board members between regular meetings?

Discussion about board volunteering to become more engaged in the mission and to show the staff that we support them.

Should we have a board development committee?

Adjourn Meeting at 1:37 pm.

Submitted on behalf of Andrea B. Niesen, Secretary

FAMILY SERVICE ROCHESTER
FINANCIAL REPORTS



August 31, 2022

Report Notes

\$ -

Agency Gain - Non-operating activities

Donations	\$69,007.88	
Other Income-Administrative	\$12,925.80	
Interest from Donations-MOW Fund 2	\$80.66	
Petersen Trust Interest Income - MOW	\$9,650.51	
Adjust Fair Market Value of Petersen Trust	\$0.00	
Specific Care & IBM Donations	\$5,598.39	
Fundraising Events Net Income	\$60,255.65	
	Non-operating Gain	\$157,518.89
	Operating Gain	\$281,042.68
	Agency Gain	\$437,402.21

Beyond the Yellow Ribbon \$ (1,159.36)

FSR Agency Gain (Less BTYR & RAFN) \$438,561.57

FAMILY SERVICE ROCHESTER, INC.
MONTHLY/ YTD FINANCIAL SUMMARY
 August 31, 2022



Target % YTD: 67%

	CURRENT MONTH			YEAR TO DATE			2022	PERCENT
	BUDGET	ACTUAL	VARIANCE	BUDGET	ACTUAL	VARIANCE	BUDGET	USED
Administrative Donations								
Admin Donations	0	0	0	0	0	0	0	
Other Income	0	1,798	1,798	0	12,926	12,926	0	
TOTAL ADMIN	0	1,798	1,798	0	12,926	12,926	0	
ADMINISTRATION & FUNDRAISING								
ADMINISTRATION - FUND 1								
REVENUES	1,667	22,875	21,209	13,333	27,127	13,793	20,000	135.63%
EXPENDITURES	<u>93,522</u>	<u>114,147</u>	<u>(20,625)</u>	<u>748,177</u>	<u>714,753</u>	<u>33,424</u>	<u>1,122,265</u>	63.69%
GAIN (LOSS)	(91,855)	(91,272)	584	(734,844)	(687,627)	47,217	(1,102,265)	
FUNDRAISING - FUND 1								
REVENUES	5,542	2,647	(2,895)	44,333	58,536	14,203	66,500	88.02%
EXPENDITURES	<u>11,700</u>	<u>11,343</u>	<u>357</u>	<u>93,598</u>	<u>77,987</u>	<u>15,612</u>	<u>140,398</u>	55.55%
GAIN (LOSS)	(6,158)	(8,696)	(2,538)	(49,265)	(19,451)	29,815	(73,898)	
ADMIN & FUNDRAISING TOTALS	(98,014)	(99,968)	(1,954)	(784,109)	(707,077)	77,032	(1,176,163)	

SENIOR INDEPENDENCE								
MEALS ON WHEELS - FUND 1								
REVENUES	36,087	29,537	(6,550)	288,697	329,957	41,259	433,046	76.19%
EXPENDITURES	<u>31,907</u>	<u>30,417</u>	<u>1,490</u>	<u>255,254</u>	<u>240,011</u>	<u>15,243</u>	<u>382,880</u>	62.69%
GAIN (LOSS)	4,180	(880)	(5,060)	33,444	89,946	56,502	50,166	
LESS ADMIN SHARE	<u>(3,784)</u>	<u>(3,635)</u>	<u>149</u>	<u>(30,270)</u>	<u>(30,423)</u>	<u>(153)</u>	<u>(45,405)</u>	
NET GAIN (LOSS)	<u>397</u>	<u>(4,515)</u>	<u>(4,912)</u>	<u>3,173</u>	<u>59,522</u>	<u>56,349</u>	<u>4,760</u>	
NEIGHBORS HELPING NEIGHBORS - (CHORE, FRESH, CASE MGT, BNHN, RNHN, SNHN - FUND 1)								
REVENUES	44,164	81,993	37,829	353,313	472,059	118,746	529,970	89.07%
EXPENDITURES	<u>37,958</u>	<u>51,906</u>	<u>(13,948)</u>	<u>303,664</u>	<u>312,376</u>	<u>(8,712)</u>	<u>455,496</u>	68.58%
GAIN (LOSS)	6,206	30,087	23,881	49,649	159,682	110,034	74,474	
LESS ADMIN SHARE	<u>(4,501)</u>	<u>(6,203)</u>	<u>(1,702)</u>	<u>(36,011)</u>	<u>(39,596)</u>	<u>(3,585)</u>	<u>(54,017)</u>	

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	BUDGET	ACTUAL	VARIANCE	BUDGET	ACTUAL	VARIANCE	BUDGET	USED
NET GAIN (LOSS)	<u>1,705</u>	<u>23,884</u>	<u>22,179</u>	<u>13,638</u>	<u>120,086</u>	<u>106,448</u>	<u>20,457</u>	
PLACE BASED - (MEADOW PARK - FUND 1)								
REVENUES	10,000	32,902	22,902	80,000	124,966	44,966	120,000	104.14%
EXPENDITURES	<u>11,112</u>	<u>19,467</u>	<u>(8,355)</u>	<u>88,894</u>	<u>87,459</u>	<u>1,436</u>	<u>133,342</u>	65.59%
GAIN (LOSS)	(1,112)	13,436	14,548	(8,894)	37,507	46,402	(13,342)	
LESS ADMIN SHARE	<u>(1,318)</u>	<u>(2,326)</u>	<u>(1,009)</u>	<u>(10,542)</u>	<u>(11,086)</u>	<u>(544)</u>	<u>(15,813)</u>	
NET GAIN (LOSS)	<u>(2,430)</u>	<u>11,109</u>	<u>13,539</u>	<u>(19,436)</u>	<u>26,421</u>	<u>45,858</u>	<u>(29,154)</u>	
SENIOR INDEPENDENCE								
TOTALS	(328)	30,478	30,806	(2,625)	206,030	208,655	(3,937)	

CLINICAL SERVICES								
SCHOOL BASED MENTAL HEALTH (SBMH - FUND 1)								
REVENUES	87,726	76,198	(11,528)	701,810	554,074	(147,737)	1,052,716	52.63%
EXPENDITURES	<u>75,879</u>	<u>77,633</u>	<u>(1,754)</u>	<u>607,034</u>	<u>508,867</u>	<u>98,167</u>	<u>910,550</u>	55.89%
GAIN (LOSS)	11,847	(1,435)	(13,282)	94,777	45,207	(49,570)	142,165	
LESS ADMIN SHARE	<u>(8,998)</u>	<u>(9,278)</u>	<u>(280)</u>	<u>(71,987)</u>	<u>(64,503)</u>	<u>7,484</u>	<u>(107,981)</u>	
NET GAIN (LOSS)	<u>2,849</u>	<u>(10,713)</u>	<u>(13,561)</u>	<u>22,789</u>	<u>(19,296)</u>	<u>(42,086)</u>	<u>34,185</u>	
OUTPATIENT COUNSELING - FUND 1								
REVENUES	88,725	55,254	(33,471)	709,800	525,667	(184,133)	1,064,700	49.37%
EXPENDITURES	<u>79,346</u>	<u>51,987</u>	<u>27,359</u>	<u>634,766</u>	<u>462,200</u>	<u>172,566</u>	<u>952,149</u>	48.54%
GAIN (LOSS)	9,379	3,267	(6,112)	75,033	63,467	(11,566)	112,551	
LESS ADMIN SHARE	<u>(9,409)</u>	<u>(6,213)</u>	<u>3,196</u>	<u>(75,276)</u>	<u>(58,587)</u>	<u>16,689</u>	<u>(112,914)</u>	
NET GAIN (LOSS)	<u>(30)</u>	<u>(2,946)</u>	<u>(2,916)</u>	<u>(242)</u>	<u>4,880</u>	<u>5,122</u>	<u>(363)</u>	
COMMUNITY-BASED CLINICAL (CBI, DFO, HEADSTART, JEREMIAH, SYSTEMS WORK, WOMEN'S GROUP) - FUND 1								
REVENUES	21,494	10,713	(10,781)	171,952	112,180	(59,772)	257,928	43.49%
EXPENDITURES	<u>18,410</u>	<u>8,973</u>	<u>9,437</u>	<u>147,281</u>	<u>132,950</u>	<u>14,330</u>	<u>220,921</u>	60.18%
GAIN (LOSS)	3,084	1,740	(1,344)	24,671	(20,770)	(45,442)	37,007	
LESS ADMIN SHARE	<u>(2,183)</u>	<u>(1,072)</u>	<u>1,111</u>	<u>(17,466)</u>	<u>(16,852)</u>	<u>613</u>	<u>(26,199)</u>	

FAMILY SERVICE ROCHESTER, INC.
MONTHLY/ YTD FINANCIAL SUMMARY
 August 31, 2022



Target % YTD: 67%

	CURRENT MONTH			YEAR TO DATE			2022	PERCENT
	BUDGET	ACTUAL	VARIANCE	BUDGET	ACTUAL	VARIANCE	BUDGET	USED
NET GAIN (LOSS)	901	668	(233)	7,205	(37,623)	(44,828)	10,808	
FAMILY-BASED SERVICES (FBS, IN-HOME, CTSS, CIBS) - FUND 1								
REVENUES	97,690	39,335	(58,355)	781,522	451,977	(329,545)	1,172,283	38.56%
EXPENDITURES	83,597	71,986	11,611	668,776	424,414	244,362	1,003,164	42.31%
GAIN (LOSS)	14,093	(32,651)	(46,744)	112,746	27,563	(85,182)	169,119	
LESS ADMIN SHARE	(9,914)	(8,603)	1,310	(79,309)	(53,798)	25,511	(118,964)	
NET GAIN (LOSS)	4,180	(41,254)	(45,434)	33,437	(26,234)	(59,671)	50,156	
CLINICAL SERVICES								
TOTALS	7,899	(54,245)	(62,144)	63,189	(78,274)	(141,463)	94,785	

CHILD WELFARE SERVICES								
CHILD WELFARE TCM - FUND 1 (HOPE, PACE, STEPS, DVRT, EA)								
REVENUES	214,232	235,181	20,949	1,713,857	1,719,952	6,095	2,570,785	66.90%
EXPENDITURES	182,924	186,671	(3,747)	1,463,388	1,374,074	89,314	2,195,082	62.60%
GAIN (LOSS)	31,309	48,510	17,202	250,469	345,878	95,409	375,703	
LESS ADMIN SHARE	(21,693)	(22,309)	(617)	(173,541)	(174,174)	(634)	(260,311)	
NET GAIN (LOSS)	9,616	26,201	16,585	76,928	171,703	94,775	115,391	
FATHER PROJECT (FP - FUND 1)								
REVENUES	19,271	11,321	(7,949)	154,167	152,714	(1,452)	231,250	66.04%
EXPENDITURES	16,249	16,443	(194)	129,992	119,813	10,179	194,988	61.45%
GAIN (LOSS)	3,022	(5,122)	(8,144)	24,174	32,901	8,727	36,262	
LESS ADMIN SHARE	(1,927)	(1,965)	(38)	(15,416)	(15,187)	228	(23,123)	
NET GAIN (LOSS)	1,095	(7,087)	(8,182)	8,759	17,714	8,955	13,139	
FAMILY ADVOCACY IN RECOVERY & RESTORATION (FARR - FUND 1)								
REVENUES	37,436	49,513	12,076	299,490	250,918	(48,572)	449,235	55.85%
EXPENDITURES	31,811	48,920	(17,109)	254,491	273,061	(18,570)	381,736	71.53%
GAIN (LOSS)	5,625	593	(5,032)	44,999	(22,143)	(67,142)	67,499	
LESS ADMIN SHARE	(3,772)	(5,846)	(2,074)	(30,180)	(34,613)	(4,433)	(45,269)	

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	BUDGET	ACTUAL	VARIANCE	BUDGET	ACTUAL	VARIANCE	BUDGET	USED
NET GAIN (LOSS)	<u>1,852</u>	<u>(5,254)</u>	<u>(7,106)</u>	<u>14,819</u>	<u>(56,755)</u>	<u>(71,575)</u>	<u>22,229</u>	
FAMILY INVOLVEMENT STRATEGIES (FIS) - FUND 1								
REVENUES	101,111	111,760	10,649	808,886	849,207	40,321	1,213,329	69.99%
EXPENDITURES	<u>84,347</u>	<u>80,129</u>	<u>4,218</u>	<u>674,773</u>	<u>583,918</u>	<u>90,856</u>	<u>1,012,160</u>	57.69%
GAIN (LOSS)	16,764	31,631	14,867	134,113	265,289	131,177	201,169	
LESS ADMIN SHARE	<u>(10,003)</u>	<u>(9,576)</u>	<u>426</u>	<u>(80,020)</u>	<u>(74,016)</u>	<u>6,004</u>	<u>(120,030)</u>	
NET GAIN (LOSS)	<u>6,762</u>	<u>22,054</u>	<u>15,293</u>	<u>54,092</u>	<u>191,273</u>	<u>137,181</u>	<u>81,139</u>	
YBH TCM- FUND 1								
REVENUES	78,204	60,096	(18,109)	625,634	605,511	(20,123)	938,451	64.52%
EXPENDITURES	<u>63,857</u>	<u>65,307</u>	<u>(1,450)</u>	<u>510,857</u>	<u>490,052</u>	<u>20,804</u>	<u>766,285</u>	63.95%
GAIN (LOSS)	14,347	(5,211)	(19,558)	114,777	115,458	681	172,166	
LESS ADMIN SHARE	<u>(7,573)</u>	<u>(7,805)</u>	<u>(232)</u>	<u>(60,582)</u>	<u>(62,118)</u>	<u>(1,536)</u>	<u>(90,872)</u>	
NET GAIN (LOSS)	<u>6,774</u>	<u>(13,016)</u>	<u>(19,790)</u>	<u>54,196</u>	<u>53,340</u>	<u>(855)</u>	<u>81,294</u>	
FAMILY ACCESS CTR - FUND 1								
REVENUES	38,100	39,380	1,280	304,799	318,739	13,940	457,198	69.72%
EXPENDITURES	<u>32,779</u>	<u>28,937</u>	<u>3,842</u>	<u>262,232</u>	<u>237,898</u>	<u>24,334</u>	<u>393,348</u>	60.48%
GAIN (LOSS)	5,321	10,443	5,122	42,567	80,841	38,275	63,850	
LESS ADMIN SHARE	<u>(3,887)</u>	<u>(3,458)</u>	<u>429</u>	<u>(31,098)</u>	<u>(30,155)</u>	<u>942</u>	<u>(46,646)</u>	
NET GAIN (LOSS)	<u>1,434</u>	<u>6,984</u>	<u>5,551</u>	<u>11,469</u>	<u>50,686</u>	<u>39,217</u>	<u>17,204</u>	
GUIDING PARTNERS TO SOLUTIONS - OLMSTED COUNTY - FUND 1								
REVENUES	32,080	31,050	(1,030)	256,640	248,628	(8,012)	384,959	64.59%
EXPENDITURES	<u>24,399</u>	<u>24,935</u>	<u>(536)</u>	<u>195,192</u>	<u>177,646</u>	<u>17,546</u>	<u>292,787</u>	60.67%
GAIN (LOSS)	7,681	6,115	(1,566)	61,448	70,982	9,535	92,172	
LESS ADMIN SHARE	<u>(2,893)</u>	<u>(2,980)</u>	<u>(87)</u>	<u>(23,147)</u>	<u>(22,518)</u>	<u>630</u>	<u>(34,721)</u>	
NET GAIN (LOSS)	<u>4,788</u>	<u>3,135</u>	<u>(1,653)</u>	<u>38,300</u>	<u>48,464</u>	<u>10,164</u>	<u>57,451</u>	
CHILD WELFARE								
TOTALS	32,320	33,018	698	258,563	476,426	217,863	387,847	

FAMILY SERVICE ROCHESTER, INC.
MONTHLY/ YTD FINANCIAL SUMMARY
 August 31, 2022



Target % YTD: 67%

	CURRENT MONTH			YEAR TO DATE			2022	PERCENT
	BUDGET	ACTUAL	VARIANCE	BUDGET	ACTUAL	VARIANCE	BUDGET	USED
OTHER PROGRAMS								
ADJUSTING ENTRIES - FUND 1								
REVENUES	0	0	0	0	0	0	0	0%
EXPENDITURES	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>149,378</u>	<u>0</u>	<u>0</u>	0%
GAIN (LOSS)	0	0	0	0	(149,378)	(149,378)	0	
BEYOND THE YELLOW RIBBON - FUND 1								
REVENUES	305	0	(305)	2,440	0	(2,440)	3,660	0.00%
EXPENDITURES	<u>305</u>	<u>75</u>	<u>230</u>	<u>2,440</u>	<u>1,159</u>	<u>1,281</u>	<u>3,660</u>	31.68%
GAIN (LOSS)	0	(75)	(75)	0	(1,159)	(1,159)	0	
ADMINISTRATION - FUND 2								
REVENUES	0	0	0	0	0	0	0	0.00%
EXPENDITURES	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	0.00%
GAIN (LOSS)	0	0	0	0	0	0	0	
MEALS ON WHEELS - FUND 2								
REVENUES	0	13	13	0	81	81	0	0.00%
EXPENDITURES	<u>2,500</u>	<u>0</u>	<u>2,500</u>	<u>20,000</u>	<u>(134,378)</u>	<u>154,378</u>	<u>30,000</u>	-447.93%
GAIN (LOSS)	(2,500)	13	2,513	(20,000)	134,459	154,459	(30,000)	
UNITED WAY PLEDGES TEMP RESTRICTED								
REVENUES	0	0	0	0	(144,177)	(144,177)	0	0.00%
EXPENDITURES	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	0.00%
GAIN (LOSS)	0	0	0	0	(144,177)	(144,177)	0	
TOTAL FUND 1	33,733	2,279	(31,454)	269,862	447,121	177,258	404,798	110.46%
TOTAL FUND 2	(2,500)	13	2,513	(20,000)	(9,718)	10,282	(30,000)	32.39%
GRAND TOTAL	31,233	2,292	(28,941)	249,862	437,402	187,540	374,798	116.70%

Family Service Rochester, Inc.

Consolidated Balance Sheet

All Funds

August 31, 2022



Acct Name	2022	2021
ASSETS:		
Cash In Bank - Checking	1,679,123.32	1,452,555.81
Cash In Bank - Savings	2,991,326.54	5,341,107.10
Petty Cash	650.00	650.00
Temporarily Restricted Cash	3,758.29	3,334.17
Accounts Receivable	1,186,845.72	966,730.02
Pledges Receivable	-	14,316.00
Allowance for Doubtful Accounts	(32,000.00)	(32,000.00)
Prepaid Expenses	55,534.81	62,142.67
Suspense	19,154.67	6,045.54
Investments	3,000,000.00	957,515.32
Loss/Gain on Investment	(205,156.26)	-
Interest in Petersen Trust	612,650.82	614,458.82
Land	639,800.00	639,800.00
Building	1,516,646.94	1,516,646.94
Building Improvements	1,164,481.75	1,128,421.75
Accum Depr Building & Building Improve	(334,312.04)	(260,040.56)
Automobiles	46,852.65	46,852.65
Furniture and Fixtures	300,752.69	295,752.69
Accum Depr and Amort	(263,339.98)	(226,952.78)
Total Assets	\$12,382,769.92	\$12,527,336.14
LIABILITIES AND FUND BALANCES:		
Current Liabilities		
Accounts Payable	81,089.74	52,104.71
Current Loans Payable	-	-
Accrued Salaries and Payroll Taxes	326,942.64	278,870.84
Other Withholdings	8,761.06	8,778.02
Deferred Revenue	160,380.80	304,029.02
Accrued Vacations	302,239.71	269,871.76
Unapplied Payments	49,699.66	148,728.78
Total Current Liabilities & Deferred Revenues	\$ 929,113.61	\$ 1,062,383.13
Long Term Liabilities		
Total Liabilities & Deferred Revenues	\$ 929,113.61	\$ 1,062,383.13
Fund Balances		
Fund Balance - Unrestricted	10,339,238.62	9,274,852.52
Fund Balance - Restricted	897,357.89	927,153.26
Fund Balance - Unrealized Gain/Loss in Investments	(220,342.41)	-
Gain (Loss) Year To Date	437,402.21	1,262,947.23
Total Fund Balances	\$11,453,656.31	\$11,464,953.01
TOTAL LIABILITIES & FUND BALANCES	\$12,382,769.92	\$12,527,336.14