

FSR Board Consent Agenda

3-23-22

Mission: Family Service Rochester will provide community based social services of the highest quality and maintain a commitment to excellence in all operational areas.

Brand Message: Family Service Rochester is a community-based organization providing mental health, senior independence, child wellbeing, and family stability services. We listen to what people need and together, we build better lives.

Executive Director's Report:

Programming Updates:

Carlton County FIS: We are finalizing a contract to provide training on the coordination and facilitation of Family Involvement Strategies in Carleton County. Should Carlton County proceed as we expect, this will bring to FSR approximately \$17,000 in revenue. We have also had discussions with St. Louis, Hennepin, and Eau Claire (Wisconsin) Counties to provide similar training to their child protective services systems. To build capacity to deliver this training, we have promoted Paul Roglestad as a temporary program supervisor, while our current supervisor, Renuax Swancutt works on these efforts. There is potential for this training need to grow considerably.

Congregate Dining: SEMCAC provides our meals for the congregate dining service we provide for seniors at the south FSR building. Since we have restarted in-person dining, we have not been able to serve in excess of 10 people each day. Due to the low numbers, SEMCAC will no longer continue delivering the meals to our location. SEMCAC will still provide the meals, but will have to pick them up. We will continue this program with the hopes that our numbers increase.

FSR Fresh: Trader Joe's has provided food for our fresh food delivery services that started during the pandemic. Trader Joe's has decided to end their relationship with Channel One in this capacity. So, this program will be suspended until further notice. We are working with Channel One to still continue some version of this program.

Neighbors Helping Neighbors: Our Neighbors Helping Neighbors program in Rice County continues to grow. We are hosting an open house and media event in Faribault on April 6th.

Custody and Dissolution: Over the last 5 years we have seen enrollment in our Custody and Dissolution Course drop significantly. This course is required by courts when couples with children are divorcing. Online options for this content are prevalent and their no longer seems to be a community interest in an in person option. We have decided to end this program.

Rapid Rides: We are piloting a new service called “Rapid Rides” for seniors. Transportation options and availability for seniors is limited in this community. We are building capacity with our network of volunteers to provide transportation to those age 60 + or with a disability with relatively short notice on Tuesdays and Thursdays from 9 am to 3 pm.

Stewartville Meals on Wheels: Our Meals on Wheels program in Stewartville will be ending due to the low number of meals being delivered.

Operations Update:

Staff Appreciation: We celebrate March as our Staff Appreciation Month. This coincides with March being National Social Worker Appreciation Month. We have sent out appreciation postcards to all staff, provided each staff member with a personalized thank you note, and are providing free lunch from food trucks that will be at our buildings on multiple days. March 18th Jersey Joes will be at our north office building from 11 am to 1 pm, and on March 25th El Samurai will be at our south office building from 11 am to 1 pm. All board members are welcome to attend if you would like.

Staff Recognition: Our Director of Innovation and Collaboration, April Sutor, will be receiving the 2022 Presidents’ Community Partner Award from the University of Minnesota Rochester. April’s nominator noted (paraphrased), “April’s work with the Community Collaborative Course partnership with UMR is innovative and collaborative semester after semester. April continues to create meaningful experiences for UMR students to engage in and adapt projects to meet the needs of the community. UMR students gain an understanding of community engaged organizations and the collaboration and partnerships that often go into sustaining this work. April (and a colleague) have expanded student engagement experiences...students assist with yard work, snow removal, and home cleaning projects. In addition, the students are also matched with FSR older adult clients to provide companionship.”

Supervisor Training: We are investing in a 12-month leadership development training series primarily for our supervisory group of 13 individuals. This training will be delivered by Grayce Belvedere-Young from Lily Pad Consulting. The training will focus on Leading Self, Leading Others, and Leading the Business and will consist of monthly activities that include in-person training workshops, remote learning experiences, and self-study activities. This will be a significant investment of around \$20,000. This will come out of our annual training. Over the last two years we have significantly underspent our training dollars allocated due to the limited training opportunities available during the pandemic.

Payroll Theft: FSR has been a victim of a phishing scam that has led to the theft of approximately \$4400. We had received an email purporting to be from an employee requesting a change in the routing of their paycheck into a new account. We have taken the necessary steps to mitigate this from happening again. Bremer Bank is investigating and may be able to recoup some of the dollars. This has been reported to the Rochester Police Department as well.

Shared Nonprofit Space: Our initial group consisting of IMAA, Families First, Zumbro Valley Health Services, and Family Service Rochester has now expanded to include Legal Aid of Olmsted County, Elder Network, and Workforce Development Inc. We still plan to submit a letter of interest to Olmsted County to have our project considered at Graham Park. Our group intends to work with Alyssa Fordham from our board to refine our building square footage and acreage needs.

Grant/Contract Updates:

Culturally Powered Communities: We were recently awarded \$1000 from the United Way to support our Diversity, Equity and Inclusion Efforts. This money will be used to translate some of our materials into Spanish and Somali .

Meals on Wheels: Our provider of our Meals on Wheels, Shorewood Senior Living, had notified us that they could not continue to provide meals to us unless they could raise the cost by 2%. This is after they already raised the cost by 3% on January 1st. This additional 2% is due to raising food, container, and workforce costs. A 2% increase equates to approximately \$10,000 annually. This makes our Meals on Wheels fundraising efforts all that much more important going forward.

21st Century Learning: We will continue our summer learning opportunities for youth in the Meadow Park Neighborhood in partnership with the Rochester School District. We have been awarded an additional \$10,000 to deliver these activities this summer.

SEMAAA: We have been awarded a grant from the Southeast Minnesota Area Agency on Aging in the amount of \$4999. This money will be expended towards effort to promote seniors to get vaccinated against Covid-19.

Family Advocacy in Recovery and Restoration (FARR): This program serving pregnant and new mothers with a history of substance use disorder had funding that ended in June of 2021. We have been awarded additional grant monies to support this program in 2022. The total amount we are to receive through June of 2023 is \$564,597. This contract is to be finalized on March 28th.

Marketing/Fundraising/Volunteer Updates:

Denim, Diamonds, and Dueling Pianos: Our fundraising effort to support Meals on Wheels will be held on March 26, 2022. Theresa Czaplewski will provide additional updates at this board meeting.

Volunteer of the Month: Peter Millin is our March Volunteer of the month. Originally from Germany, Peter has lived in the United States since 1987 and has called Rochester home for the past four years. Since November 2000, Peter assists with a variety of volunteer duties including FSR FRESH food box delivery, Meals on Wheels, transportation, and snow shoveling. Peter

recalled an interaction he experienced transporting an woman to a medical appointment. "She seemed to be having a bad day and wasn't really all that friendly. I was a bit taken because all of the people I had met to this point were really nice. I did my best cheer her up and slowly she became friendlier. The ice broke when we drove down a country road and I said 'isn't it a beautiful day' and she finally smiled. I took her another time and she seemed very happy to see me. Sometimes a smile and a nice word makes all the difference." Peter added, volunteering "feels right" and reminds him how great life still is even during difficult times.

Approval of the minutes from the January 26th, 2022 board meeting.

Board of Directors January 26, 2022

Present: Ryan Penticoff, Kanika Couchene, Teresa Czaplewski, Steve Conners, Omar Nur, Janet Swanson, Tammy Shefelebine, Alyssa Fordham-Vagt, Tracy Neilsen, Andrea Niesen, Mike Hemmingson, Jen Hodgman, Michelle Dobson, Anjanette Bandel, Jenna Taubel

Staff Present: Scott Maloney, Brenda Chilman, Cindy Lefebre-Westendorf, April Sutor, Crystal Smith, Kelli DeCook, Dr. Jessica Garcia, Ashleigh Dowis

Guest: Johanna Ficatier

Welcome, Introductions and Announcements: Welcome at 12:04. Introductions.

Recognition of outgoing board members: Maloney recognized Omar Nur and Tammy Shefelbine for serving 6 years (through the end of February) on the Board of Directors.

Nominating Committee: Conners presented, Ryan Penticoff, Kanika Couchene and Michelle Dobson as potential board members. Each candidate introduced themselves.

Conners nominated Kanika Couchene as a new board member serving a 3 year term, Swanson seconded; approved unanimously.

Bandel nominated Michelle Dobson as a new board member serving a 3 year term, seconded by Czaplewski; approved unanimously.

Hemmingson Nominated Ryan Penticoff as a new board member serving a 3 year term, seconded by Neilsen; approved unanimously.

Election of officers:

Czaplewski made a motion to elect Mike Hemmingson as Treasurer, seconded by Shefelbine; approved unanimously.

Bandel Made a motion to elect Andrea Neisen as Secretary, seconded by Hemmingson; approved unanimously.

Executive Director's Report / Consent Agenda / Minutes:

Conners removed the Mental Health Forum from the consent agenda to further discuss.

Conners made a motion to approve the minutes and consent agenda Swanson seconded; passed unanimously.

Dowis shared details about the Mental Health Forum and shortage of mental health professionals. Event is March 3, 2022, Dowis will send flier to the board. Info will be posted on website, questions sent to Dowis.

Executive Directors report. Maloney updated the board on FARR program funding (funding ended June of 2021 – board approved supporting the program until January funding) agency was awarded full request.

Maloney also shared that the Rochester Public Schools contracted Family Service Rochester about contracting to provide mental health services in some of the Rochester Schools. Maloney outlined School Based Mental Health Collaborative (Zumbro Valley Mental Health, Fernbrook and FSR). Discussions are underway and Maloney will keep the board up to date.

Finance Committee Report:

Smith presented the board resolutions:

- Bank depositories and signatures – Hemmingson made a motion to approve the bank depositories and signatures resolution, seconded by Dobson; the motion passed unanimously.
- Executive Director Authorization: Executive Director is able to sign contracts and grant applications Connors made a motion to approve the resolution authorizing the Executive Director to sign contracts and grant applications, seconded by Fordham-Vagt; the motion passed unanimously.
- Sell Stock – Czaplewski made a motion to approve the resolution to sell stock, seconded by Dobson; the motion passed unanimously.

The IRS 990 Board Questionnaire will be sent to each board member through DocuSign. Each board member will receive a non-disclosure agreement through DocuSign.

Hemmingson presented the 2021 year-end financial report. Hemmingson thanked Smith and team for all their work preparing for the audit. Overall gain was just over \$1million. One time donations of almost \$500,000. Overall successful year.

Meals on Wheels fundraiser: Cwapleski updated the board on Denim, Diamonds and Dueling Pianos. Invitations will provide attendance options: in-person, virtual, undecided (tbd by March 15th).

Presentation: Chilman presented on the board portal and demonstrated how to log in and access documents.

Maloney updated the board on the shared non-profit space efforts. A space committee will be formed, Maloney asked board members to share interest in serving on the committee. Maloney shared possibilities discussed among non-profit organizations, Olmsted County and the City of Rochester.

Adjourn:

Czaplewski made A motion to adjourn at 1:28pm, seconded by Hemmingson; passed unanimously.

Submitted on behalf of Andrea Niesen, Secretary

**FAMILY SERVICE ROCHESTER
FINANCIAL REPORTS**



February 28, 2022

Report Notes

\$ -

Agency Gain - Non-operating activities

Donations	\$34,730.47	
Other Income-Administrative	\$0.00	
Interest from Donations-MOW Fund 2	\$12.67	
Petersen Trust Interest Income - MOW	\$0.00	
Adjust Fair Market Value of Petersen Trust	\$0.00	
Specific Care & IBM Donations	\$1,740.61	
Fundraising Events Net Income	\$24,087.28	
	Non-operating Gain	\$60,571.03
	Operating Gain	\$116,795.23
	Agency Gain	\$177,216.26

Rochester Area Fatherhood Network \$0.00

Beyond the Yellow Ribbon \$ (150.00)

FSR Agency Gain (Less BTYR & RAFN) \$177,366.26

Capital Expenditures Savings Account

Beginning Balance	\$277,179.00	
Annual Contribution - TBD		
Ending Balance (1021 acct)		<u>\$277,179.00</u>

FAMILY SERVICE ROCHESTER, INC.
MONTHLY/ YTD FINANCIAL SUMMARY
 February 28, 2022



Target % YTD: 17%

	CURRENT MONTH			YEAR TO DATE			2022	PERCENT
	BUDGET	ACTUAL	VARIANCE	BUDGET	ACTUAL	VARIANCE	BUDGET	USED
Administrative Donations								
Admin Donations	0	0	0	0	0	0	0	
Other Income	0	0	0	0	0	0	0	
TOTAL ADMIN	0	0	0	0	0	0	0	
ADMINISTRATION & FUNDRAISING								
ADMINISTRATION - FUND 1								
REVENUES	1,667	852	(815)	3,333	1,905	(1,428)	20,000	9.53%
EXPENDITURES	<u>93,522</u>	<u>63,006</u>	<u>30,516</u>	<u>187,044</u>	<u>149,284</u>	<u>37,760</u>	<u>1,122,265</u>	13.30%
GAIN (LOSS)	(91,855)	(62,155)	29,701	(183,711)	(147,379)	36,332	(1,102,265)	
FUNDRAISING - FUND 1								
REVENUES	5,542	1,962	(3,580)	11,083	11,506	423	66,500	17.30%
EXPENDITURES	<u>11,700</u>	<u>7,593</u>	<u>4,107</u>	<u>23,400</u>	<u>15,013</u>	<u>8,387</u>	<u>140,398</u>	10.69%
GAIN (LOSS)	(6,158)	(5,631)	527	(12,316)	(3,507)	8,809	(73,898)	
ADMIN & FUNDRAISING TOTALS								
	(98,014)	(67,786)	30,227	(196,027)	(150,886)	45,141	(1,176,163)	

SENIOR INDEPENDENCE								
MEALS ON WHEELS - FUND 1								
REVENUES	36,087	53,165	17,078	72,174	104,847	32,673	433,046	24.21%
EXPENDITURES	<u>31,907</u>	<u>25,697</u>	<u>6,210</u>	<u>63,813</u>	<u>53,194</u>	<u>10,620</u>	<u>382,880</u>	13.89%
GAIN (LOSS)	4,180	27,469	23,288	8,361	51,654	43,293	50,166	
LESS ADMIN SHARE	<u>(3,784)</u>	<u>(2,623)</u>	<u>1,161</u>	<u>(7,568)</u>	<u>(6,317)</u>	<u>1,251</u>	<u>(45,405)</u>	
NET GAIN (LOSS)	<u>397</u>	<u>24,846</u>	<u>24,449</u>	<u>793</u>	<u>45,337</u>	<u>44,544</u>	<u>4,760</u>	
NEIGHBORS HELPING NEIGHBORS - (CHORE, FRESH, CASE MGT, BNHN, RNHN, SNHN - FUND 1)								
REVENUES	44,164	50,143	5,978	88,328	105,108	16,779	529,970	19.83%
EXPENDITURES	<u>37,958</u>	<u>29,482</u>	<u>8,476</u>	<u>75,916</u>	<u>64,584</u>	<u>11,332</u>	<u>455,496</u>	14.18%
GAIN (LOSS)	6,206	20,661	14,454	12,412	40,524	28,111	74,474	
LESS ADMIN SHARE	<u>(4,501)</u>	<u>(3,009)</u>	<u>1,492</u>	<u>(9,003)</u>	<u>(7,669)</u>	<u>1,333</u>	<u>(54,017)</u>	

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	BUDGET	ACTUAL	VARIANCE	BUDGET	ACTUAL	VARIANCE	BUDGET	USED
NET GAIN (LOSS)	<u>1,705</u>	<u>17,651</u>	<u>15,946</u>	<u>3,409</u>	<u>32,854</u>	<u>29,445</u>	<u>20,457</u>	
PLACE BASED - (MEADOW PARK - FUND 1)								
REVENUES	10,000	12,350	2,350	20,000	25,446	5,446	120,000	21.20%
EXPENDITURES	<u>11,112</u>	<u>8,775</u>	<u>2,336</u>	<u>22,224</u>	<u>14,403</u>	<u>7,821</u>	<u>133,342</u>	10.80%
GAIN (LOSS)	(1,112)	3,575	4,687	(2,224)	11,043	13,266	(13,342)	
LESS ADMIN SHARE	<u>(1,318)</u>	<u>(896)</u>	<u>422</u>	<u>(2,635)</u>	<u>(1,710)</u>	<u>925</u>	<u>(15,813)</u>	
NET GAIN (LOSS)	<u>(2,430)</u>	<u>2,679</u>	<u>5,109</u>	<u>(4,859)</u>	<u>9,332</u>	<u>14,192</u>	<u>(29,154)</u>	
SENIOR INDEPENDENCE TOTALS								
	(328)	45,176	45,504	(656)	87,523	88,180	(3,937)	

CLINICAL SERVICES								
SCHOOL BASED MENTAL HEALTH (SBMH - FUND 1)								
REVENUES	87,726	77,161	(10,566)	175,453	130,504	(44,949)	1,052,716	12.40%
EXPENDITURES	<u>75,879</u>	<u>51,896</u>	<u>23,984</u>	<u>151,758</u>	<u>96,293</u>	<u>55,465</u>	<u>910,550</u>	10.58%
GAIN (LOSS)	11,847	25,265	13,418	23,694	34,210	10,516	142,165	
LESS ADMIN SHARE	<u>(8,998)</u>	<u>(5,297)</u>	<u>3,701</u>	<u>(17,997)</u>	<u>(11,435)</u>	<u>6,562</u>	<u>(107,981)</u>	
NET GAIN (LOSS)	<u>2,849</u>	<u>19,968</u>	<u>17,119</u>	<u>5,697</u>	<u>22,775</u>	<u>17,078</u>	<u>34,185</u>	
OUTPATIENT COUNSELING - FUND 1								
REVENUES	88,725	74,317	(14,408)	177,450	142,553	(34,897)	1,064,700	13.39%
EXPENDITURES	<u>79,346</u>	<u>53,815</u>	<u>25,531</u>	<u>158,692</u>	<u>114,628</u>	<u>44,064</u>	<u>952,149</u>	12.04%
GAIN (LOSS)	9,379	20,501	11,122	18,758	27,925	9,166	112,551	
LESS ADMIN SHARE	<u>(9,409)</u>	<u>(5,493)</u>	<u>3,916</u>	<u>(18,819)</u>	<u>(13,612)</u>	<u>5,207</u>	<u>(112,914)</u>	
NET GAIN (LOSS)	<u>(30)</u>	<u>15,008</u>	<u>15,038</u>	<u>(61)</u>	<u>14,313</u>	<u>14,373</u>	<u>(363)</u>	
COMMUNITY-BASED CLINICAL (CBI, DFO, HEADSTART, JEREMIAH, SYSTEMS WORK, C&D, WOMEN'S GROUP) - FUND 1								
REVENUES	21,494	13,309	(8,185)	42,988	27,143	(15,845)	257,928	10.52%
EXPENDITURES	<u>18,410</u>	<u>14,848</u>	<u>3,562</u>	<u>36,820</u>	<u>30,317</u>	<u>6,503</u>	<u>220,921</u>	13.72%
GAIN (LOSS)	3,084	(1,539)	(4,623)	6,168	(3,174)	(9,342)	37,007	
LESS ADMIN SHARE	<u>(2,183)</u>	<u>(1,516)</u>	<u>668</u>	<u>(4,366)</u>	<u>(3,600)</u>	<u>766</u>	<u>(26,199)</u>	

FAMILY SERVICE ROCHESTER, INC.
MONTHLY/ YTD FINANCIAL SUMMARY
 February 28, 2022



Target % YTD: 17%

	CURRENT MONTH			YEAR TO DATE			2022	PERCENT
	BUDGET	ACTUAL	VARIANCE	BUDGET	ACTUAL	VARIANCE	BUDGET	USED
NET GAIN (LOSS)	<u>901</u>	<u>(3,055)</u>	<u>(3,956)</u>	<u>1,801</u>	<u>(6,774)</u>	<u>(8,575)</u>	<u>10,808</u>	
FAMILY-BASED SERVICES (FBS, IN-HOME, CTSS, CIBS) - FUND 1								
REVENUES	97,690	63,865	(33,825)	195,380	121,993	(73,387)	1,172,283	10.41%
EXPENDITURES	<u>83,597</u>	<u>47,539</u>	<u>36,058</u>	<u>167,194</u>	<u>103,523</u>	<u>63,671</u>	<u>1,003,164</u>	10.32%
GAIN (LOSS)	14,093	16,326	2,233	28,186	18,471	(9,716)	169,119	
LESS ADMIN SHARE	<u>(9,914)</u>	<u>(4,853)</u>	<u>5,061</u>	<u>(19,827)</u>	<u>(12,294)</u>	<u>7,534</u>	<u>(118,964)</u>	
NET GAIN (LOSS)	<u>4,180</u>	<u>11,474</u>	<u>7,294</u>	<u>8,359</u>	<u>6,177</u>	<u>(2,182)</u>	<u>50,156</u>	
CLINICAL SERVICES								
TOTALS	7,899	43,395	35,496	15,797	36,491	20,694	94,785	

CHILD WELFARE SERVICES								
CHILD WELFARE TCM - FUND 1 (HOPE, PACE, STEPS, DVRT, EA)								
REVENUES	214,232	212,231	(2,001)	428,464	424,379	(4,085)	2,570,785	16.51%
EXPENDITURES	<u>182,924</u>	<u>156,100</u>	<u>26,824</u>	<u>365,847</u>	<u>323,034</u>	<u>42,813</u>	<u>2,195,082</u>	14.72%
GAIN (LOSS)	31,309	56,131	24,822	62,617	101,346	38,728	375,703	
LESS ADMIN SHARE	<u>(21,693)</u>	<u>(15,934)</u>	<u>5,758</u>	<u>(43,385)</u>	<u>(38,361)</u>	<u>5,024</u>	<u>(260,311)</u>	
NET GAIN (LOSS)	<u>9,616</u>	<u>40,197</u>	<u>30,581</u>	<u>19,232</u>	<u>62,985</u>	<u>43,753</u>	<u>115,391</u>	
FATHER PROJECT (FP - FUND 1)								
REVENUES	19,271	21,400	2,129	38,542	31,800	(6,742)	231,250	13.75%
EXPENDITURES	<u>16,249</u>	<u>13,055</u>	<u>3,194</u>	<u>32,498</u>	<u>26,537</u>	<u>5,961</u>	<u>194,988</u>	13.61%
GAIN (LOSS)	3,022	8,345	5,324	6,044	5,263	(781)	36,262	
LESS ADMIN SHARE	<u>(1,927)</u>	<u>(1,333)</u>	<u>594</u>	<u>(3,854)</u>	<u>(3,151)</u>	<u>703</u>	<u>(23,123)</u>	
NET GAIN (LOSS)	<u>1,095</u>	<u>7,013</u>	<u>5,918</u>	<u>2,190</u>	<u>2,112</u>	<u>(78)</u>	<u>13,139</u>	
FAMILY ADVOCACY IN RECOVERY & RESTORATION (FARR - FUND 1)								
REVENUES	37,436	7,020	(30,417)	74,873	14,039	(60,833)	449,235	3.13%
EXPENDITURES	<u>31,811</u>	<u>25,464</u>	<u>6,348</u>	<u>63,623</u>	<u>50,734</u>	<u>12,889</u>	<u>381,736</u>	13.29%
GAIN (LOSS)	5,625	(18,444)	(24,069)	11,250	(36,694)	(47,944)	67,499	
LESS ADMIN SHARE	<u>(3,772)</u>	<u>(2,599)</u>	<u>1,173</u>	<u>(7,545)</u>	<u>(6,025)</u>	<u>1,520</u>	<u>(45,269)</u>	

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	BUDGET	ACTUAL	VARIANCE	BUDGET	ACTUAL	VARIANCE	BUDGET	USED
NET GAIN (LOSS)	<u>1,852</u>	<u>(21,044)</u>	<u>(22,896)</u>	<u>3,705</u>	<u>(42,719)</u>	<u>(46,424)</u>	<u>22,229</u>	
FAMILY INVOLVEMENT STRATEGIES (FIS) - FUND 1								
REVENUES	101,111	100,328	(783)	202,222	199,707	(2,515)	1,213,329	16.46%
EXPENDITURES	<u>84,347</u>	<u>72,206</u>	<u>12,141</u>	<u>168,693</u>	<u>146,265</u>	<u>22,429</u>	<u>1,012,160</u>	14.45%
GAIN (LOSS)	16,764	28,123	11,359	33,528	53,442	19,914	201,169	
LESS ADMIN SHARE	<u>(10,003)</u>	<u>(7,371)</u>	<u>2,632</u>	<u>(20,005)</u>	<u>(17,369)</u>	<u>2,636</u>	<u>(120,030)</u>	
NET GAIN (LOSS)	<u>6,762</u>	<u>20,752</u>	<u>13,990</u>	<u>13,523</u>	<u>36,073</u>	<u>22,550</u>	<u>81,139</u>	
YBH TCM- FUND 1								
REVENUES	78,204	76,627	(1,578)	156,409	154,106	(2,303)	938,451	16.42%
EXPENDITURES	<u>63,857</u>	<u>58,447</u>	<u>5,410</u>	<u>127,714</u>	<u>116,999</u>	<u>10,715</u>	<u>766,285</u>	15.27%
GAIN (LOSS)	14,347	18,180	3,833	28,694	37,107	8,412	172,166	
LESS ADMIN SHARE	<u>(7,573)</u>	<u>(5,966)</u>	<u>1,607</u>	<u>(15,145)</u>	<u>(13,894)</u>	<u>1,252</u>	<u>(90,872)</u>	
NET GAIN (LOSS)	<u>6,774</u>	<u>12,214</u>	<u>5,439</u>	<u>13,549</u>	<u>23,213</u>	<u>9,664</u>	<u>81,294</u>	
FAMILY ACCESS CTR - FUND 1								
REVENUES	38,100	39,387	1,287	76,200	77,503	1,303	457,198	16.95%
EXPENDITURES	<u>32,779</u>	<u>31,607</u>	<u>1,172</u>	<u>65,558</u>	<u>59,711</u>	<u>5,847</u>	<u>393,348</u>	15.18%
GAIN (LOSS)	5,321	7,780	2,459	10,642	17,792	7,150	63,850	
LESS ADMIN SHARE	<u>(3,887)</u>	<u>(3,226)</u>	<u>661</u>	<u>(7,774)</u>	<u>(7,091)</u>	<u>684</u>	<u>(46,646)</u>	
NET GAIN (LOSS)	<u>1,434</u>	<u>4,554</u>	<u>3,120</u>	<u>2,867</u>	<u>10,701</u>	<u>7,834</u>	<u>17,204</u>	
GUIDING PARTNERS TO SOLUTIONS - OLMSTED COUNTY - FUND 1								
REVENUES	32,080	31,020	(1,060)	64,160	62,141	(2,019)	384,959	16.14%
EXPENDITURES	<u>24,399</u>	<u>19,968</u>	<u>4,431</u>	<u>48,798</u>	<u>40,845</u>	<u>7,953</u>	<u>292,787</u>	13.95%
GAIN (LOSS)	7,681	11,053	3,372	15,362	21,296	5,934	92,172	
LESS ADMIN SHARE	<u>(2,893)</u>	<u>(2,038)</u>	<u>855</u>	<u>(5,787)</u>	<u>(4,850)</u>	<u>936</u>	<u>(34,721)</u>	
NET GAIN (LOSS)	<u>4,788</u>	<u>9,015</u>	<u>4,227</u>	<u>9,575</u>	<u>16,445</u>	<u>6,870</u>	<u>57,451</u>	
CHILD WELFARE								
TOTALS	32,320	72,700	40,380	64,641	108,810	44,169	387,847	

FAMILY SERVICE ROCHESTER, INC.
MONTHLY/ YTD FINANCIAL SUMMARY
 February 28, 2022



Target % YTD: 17%

	CURRENT MONTH			YEAR TO DATE			2022	PERCENT
	BUDGET	ACTUAL	VARIANCE	BUDGET	ACTUAL	VARIANCE	BUDGET	USED
OTHER PROGRAMS								
ROCHESTER AREA FATHERHOOD NETWORK - FUND 1								
REVENUES	0	0	0	0	0	0	0	0.00%
EXPENDITURES	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	0.00%
GAIN (LOSS)	0	0	0	0	0	0	0	
BEYOND THE YELLOW RIBBON - FUND 1								
REVENUES	305	0	(305)	610	0	(610)	3,660	0.00%
EXPENDITURES	<u>305</u>	<u>75</u>	<u>230</u>	<u>610</u>	<u>150</u>	<u>460</u>	<u>3,660</u>	4.10%
GAIN (LOSS)	0	(75)	(75)	0	(150)	(150)	0	
ADMINISTRATION - FUND 2								
REVENUES	0	0	0	0	0	0	0	0.00%
EXPENDITURES	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	0.00%
GAIN (LOSS)	0	0	0	0	0	0	0	
MEALS ON WHEELS - FUND 2								
REVENUES	0	6	6	0	13	13	0	0.00%
EXPENDITURES	<u>2,500</u>	<u>2,500</u>	<u>0</u>	<u>5,000</u>	<u>5,000</u>	<u>0</u>	<u>30,000</u>	16.67%
GAIN (LOSS)	(2,500)	(2,494)	6	(5,000)	(4,987)	13	(30,000)	
UNITED WAY PLEDGES TEMP RESTRICTED								
REVENUES	0	(23,481)	(23,481)	0	(46,964)	(46,964)	0	0.00%
EXPENDITURES	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	0.00%
GAIN (LOSS)	0	(23,481)	(23,481)	0	(46,964)	(46,964)	0	
TOTAL FUND 1	33,733	155,564	121,831	67,466	229,167	161,702	404,798	56.61%
TOTAL FUND 2	(2,500)	(25,975)	(23,475)	(5,000)	(51,951)	(46,951)	(30,000)	173.17%
GRAND TOTAL	31,233	129,589	98,356	62,466	177,216	114,751	374,798	47.28%

Family Service Rochester, Inc.

Consolidated Balance Sheet

All Funds

February 28, 2022



Acct Name	2022	2021
ASSETS:		
Cash In Bank - Checking	581,192.66	835,170.30
Cash In Bank - Savings	2,862,402.28	4,044,664.45
Petty Cash	650.00	650.00
Accounts Receivable	1,622,908.94	1,425,551.31
Pledges Receivable	94,130.00	108,428.00
Allowance for Doubtful Accounts	(32,000.00)	(32,000.00)
Prepaid Expenses	45,787.59	50,650.48
Suspense	(6,908.96)	1,116.99
Investments	3,498,698.73	954,855.13
Loss/Gain on Investment	(48,101.49)	-
Interest in Petersen Trust	612,650.82	614,458.82
Land	639,800.00	639,800.00
Building	1,516,646.94	1,516,646.94
Building Improvements	1,128,421.75	1,128,421.75
Accum Depr Building & Building Improve	(297,176.30)	(222,904.82)
Automobiles	46,852.65	46,852.65
Furniture and Fixtures	300,752.69	295,752.69
Accum Depr and Amort	(246,100.12)	(206,851.70)
Total Assets	\$ 12,320,608.18	\$ 11,201,262.99
LIABILITIES AND FUND BALANCES:		
Current Liabilities		
Accounts Payable	59,526.92	39,121.88
Current Loans Payable	-	-
Accrued Salaries and Payroll Taxes	273,225.19	225,500.84
Other Withholdings	3,359.09	17,859.71
Deferred Revenue	252,763.11	143,332.97
Accrued Vacations	285,312.05	293,779.03
Unapplied Payments	79,890.51	(76,307.29)
Total Current Liabilities & Deferred Revenues	\$ 954,076.87	\$ 643,287.14
Long Term Liabilities		
Total Liabilities & Deferred Revenues	\$ 954,076.87	\$ 643,287.14
Fund Balances		
Fund Balance - Unrestricted	10,342,321.96	9,270,686.52
Fund Balance - Restricted	894,274.55	931,319.26
Fund Balance - Unrealized Gain/Loss in Investments	(47,281.46)	-
Gain (Loss) Year To Date	177,216.26	355,970.07
Total Fund Balances	\$ 11,366,531.31	\$ 10,557,975.85
TOTAL LIABILITIES & FUND BALANCES	\$ 12,320,608.18	\$ 11,201,262.99